

# Massachusetts Fact Sheet



## Who We Are:

Kinder Morgan is the largest midstream and third largest energy company (based on enterprise value) in North America with approximately 80,000 miles of pipelines and 180 terminals. We own, operate, expand, build and acquire assets that help meet the demand for energy products in growing markets across the United States and Canada. We operate like a giant toll road and receive a fee for transporting, storing and handling energy products. We typically do not own the products, so the company has minimal exposure to commodity pricing.

Kinder Morgan is committed to being a good corporate citizen and conducting ourselves in an ethical and responsible manner. Toward that end, we spend hundreds of millions of dollars each year on integrity management programs and maintenance, as we are dedicated to protecting the public, our employees, contractors and the environment.

## Our Economic Impact in Massachusetts:

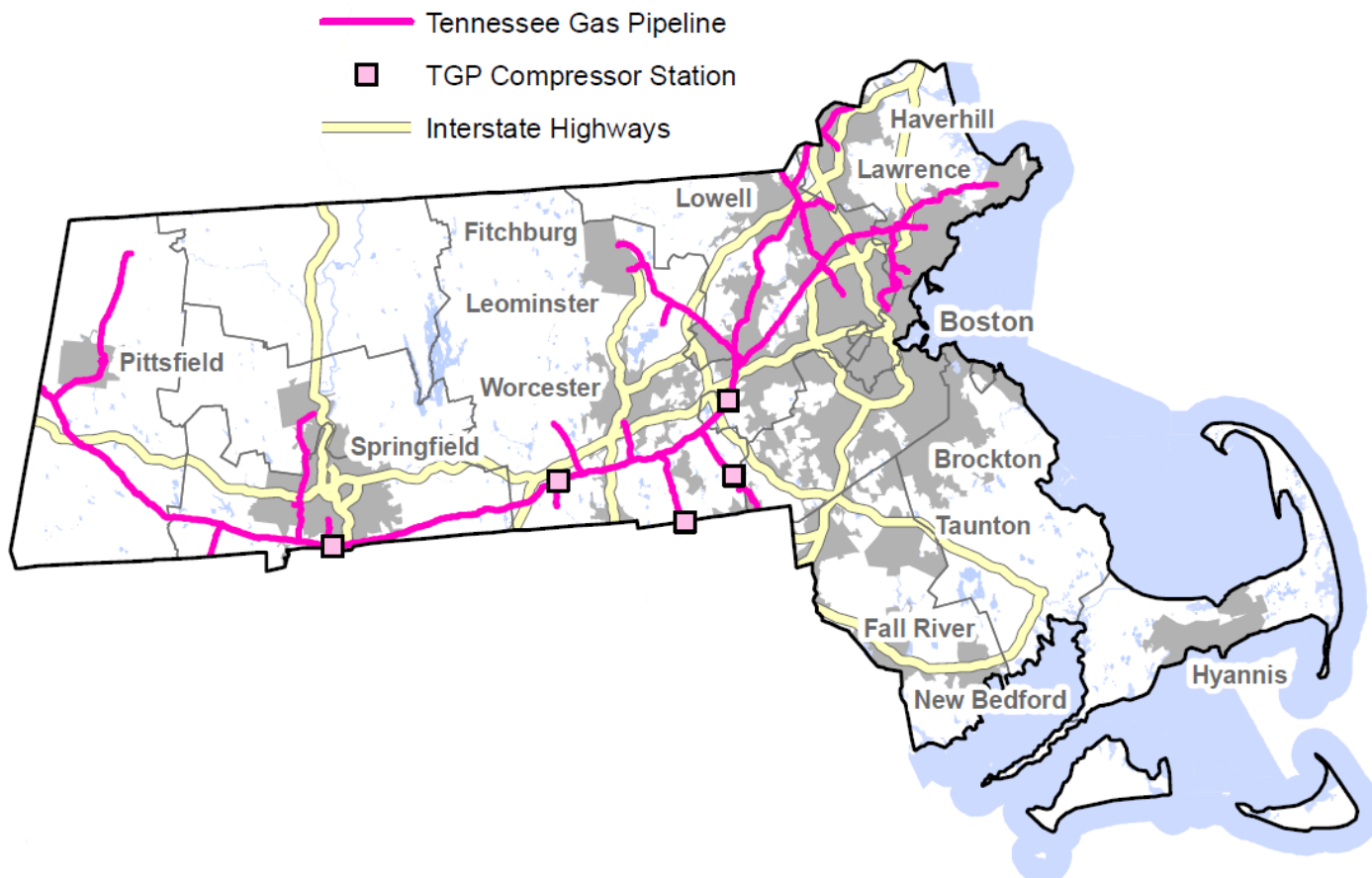
- »We employed 46 people in 2013.
- »We maintained a payroll of over \$3.6 million in 2013.
- »We paid approximately \$5.85 million to local and state taxing bodies in 2013.

## Our Operations in Massachusetts

Kinder Morgan operates approximately 600 miles of pipeline. Kinder Morgan owns assets in eight counties throughout Massachusetts: Berkshire, Essex, Hampden, Hampshire, Middlesex, Norfolk, Suffolk and Worcester.

## Tennessee Gas Pipeline

Kinder Morgan Energy Partners' Tennessee Gas Pipeline is a 13,900-mile pipeline that transports natural gas from Louisiana, the Gulf of Mexico and south Texas to the northeast section of the United States, including New York City and Boston.





## FACT SHEET

Kinder Morgan is the largest midstream and the third largest energy company (based on combined enterprise value) in North America. We own an interest in or operate approximately 80,000 miles of pipelines and 180 terminals. Our strategy is to expand, build and acquire primarily fee-based energy infrastructure in growing markets. These assets typically generate substantial stable cash flow and have minimal exposure to commodity price volatility.

Kinder Morgan is a market leader in its businesses. For example, we are the:

- Largest natural gas transporter and storage operator in the U.S. with almost 70,000 miles of pipelines. Our **Natural Gas Pipelines** are connected to every important natural gas resource play, including Eagle Ford, Marcellus, Fayetteville, Barnett, Utica, Unita, Haynesville, Mississippi Lime and Woodford, that will play a significant role in meeting the nation's long-term natural gas supply.
- Largest independent transporter of petroleum products in the U.S., transporting about 1.9 million barrels of product per day. Our **Products Pipelines** segment serves six western states, including California, and the southeastern U.S.
- Largest transporter of carbon dioxide (CO<sub>2</sub>) in the U.S., transporting about 1.3 billion cubic feet per day. Our **CO<sub>2</sub>** business segment operates CO<sub>2</sub> source fields, CO<sub>2</sub> transportation pipelines and oil fields. Most of the CO<sub>2</sub> is used in enhanced oil recovery projects in the Permian Basin of West Texas.
- Largest independent **Terminal** operator in the U.S. Our liquids terminals store refined petroleum products, chemicals, ethanol and more, and have a capacity of 112 million barrels. Our dry bulk terminals store and handle such materials as coal, petroleum coke and steel and we handle over 100 million tons per year.
- Only oilsands pipeline serving the West Coast in Canada. **Kinder Morgan Canada's** Trans Mountain pipeline system transports crude from Alberta to British Columbia and Washington state.

The Kinder Morgan family of companies has four publicly traded entities on the New York Stock Exchange – Kinder Morgan, Inc. (NYSE: KMI), Kinder Morgan Energy Partners, L.P. (NYSE: KMP), which is one of the largest publicly traded pipeline limited partnerships in America, Kinder Morgan Management, LLC (NYSE: KMR) and El Paso Pipeline Partners (NYSE: EPB). Combined, Kinder Morgan has an enterprise value of approximately \$110 billion.

### Additional Highlights

- Chairman and CEO Richard D. Kinder, a recipient of Morningstar's CEO of the Year award, receives a salary of \$1 a year, no bonuses, no stock options and no restricted stock. He owns approximately 24 percent of KMI. We like to say that Kinder Morgan is a company run by shareholders for shareholders.
- KMP is one of the largest publicly traded master limited partnerships in America and has invested over \$30 billion in expansions, new build projects, joint ventures and acquisitions since 1997 to grow the company. During that time, KMP has delivered an average annual return of 24 percent to its unitholders.
- KMI owns the general partner and limited partner interests in KMP and EPB. KMR is a limited liability company and its only significant assets are the partnership units it owns in KMP. EPB owns natural gas pipelines and liquefied natural gas terminals.
- Kinder Morgan is one of the only companies to publish both its annual budget and environmental and safety performance on its web site.
- Kinder Morgan does not have a Political Action Committee (PAC) or make any political contributions.
- Kinder Morgan is headquartered in Houston, Texas, and has approximately 11,500 employees. For more information, visit [www.kindermorgan.com](http://www.kindermorgan.com).